

## **NEWS & EVENTS**

### Vietnam Prime Minister Pham Minh Chinh witnessed the announcement of Vietjet's direct route between Hanoi and Jakarta

"HALO JAKARTA!"
PEMBERITAHUAN PEMBUKAAN RUTE BARU JAKARTA DAN HA NOI
Lễ CÔNG BỐ MỞ ĐƯỜNG BAY MỚI JAKARTA → HÀ NỘI
Jakarta, ngày 04/09/2023 | Jakarta, 04<sup>th</sup> September, 2023



On September 4, Vietjet announced the service linking Hanoi with Jakarta, the capitals of Vietnam and Indonesia, in the presence of Vietnam's Prime Minister Pham Minh Chinh and the two countries' high ranking leaders and enterprises during the Prime Minister's visit to Indonesia to attend the 43rd ASEAN Summit. The newly announced Hanoi - Jakarta route will be Vietjet's fourth direct service between Vietnam and Indonesia, totaling the flights between the two countries to 92 flights per week starting this December.

Prime Minister Pham Minh Chinh and high-ranking delegates congratulated Vietjet and highly appreciated the direct air service linking two countries' capitals, as it contributes to promoting trade and investment.

#### Vietjet leaders accompanied Prime Minister Pham Minh Chinh to visit the United States and Brazil



On September 17-26, Dr. Nguyen Thanh Hung, CEO Dinh Viet Phuong and Vietjet representatives accompanied Prime Minister Pham Minh Chinh and a delegation of Vietnamese senior leaders to visit and work in the United States and Brazil. Vietjet's leadership team attended events & had meetings with leading businesses such as Boeing, CFM, Carlyle, GE Aviation on the occasion of business trip. In New York, the Vietjet delegation visited the NASDAQ Stock Exchange and witnessed the opening ceremony of the trading session. In Brazil, CEO Dinh Viet Phuong together with Prime Minister Pham Minh Chinh

# The President of the Japanese Senate was impressed with Vietjet's development



During his official visit to Vietnam at the invitation of National Assembly Chairman Vuong Dinh Hue, President of the Japanese Senate Otsuji Hidehisa met with Vietjet's President and Chairwoman Nguyen Thi Phuong Thao and CEO Dinh Viet Phuong.

Talking with Mr. Otsuji Hidehisa, Madam Thao affirmed that Vietjet value and wish to cooperate further with Japanese partners to bring good values to the communities and people of the two countries. Madam Thao also thanked the President of the Japanese Senate for his interest and support in developing the aviation market between the two countries, especially opening flight routes to Japanese localities.

President Otsuji Hidehisa expressed his impression with the development and contribution to the community and economy of Vietnam - Japan by the enterprises founded and operated by Madam Thao. The President of the Japanese Senate said he always accompanies and support businesses of the two countries to strengthen trade, economic development, investment and tourism between Vietnam, Japan and the region. and a delegation of Vietnamese senior leaders visited Embraer Aerospace Corporation. Vietjet leaders had a discussion with Embraer Group about extensive cooperation in the future, both sides highly appreciated the development opportunities in the coming time.

### Vietjet leaders attended the Vietnam National Day Celebration in Japan



On September 6, in Tokyo (Japan), Dr. Nguyen Thanh Hung and a attended the delegation 78th Anniversary of Vietnam's National Day organized by the Vietnamese Embassy in Japan. The event was attended Vietnamese by Ambassador to Japan, Chairman of the Japan-Vietnam Parliamentary Friendship Alliance and more than 500 guests representing Japanese ministries and organizations.

On this occasion, Dr. Nguyen Thanh Hung had a meeting with Chairman of the Japan-Vietnam Parliamentary Friendship Alliance Nikai Toshihiro about continuing to expand cooperation and develop the flight network between the two countries.

#### French Embassy visited and worked at Vietjet



On September 14, Mr. Pierre Martin -Deputy Economic Counselor and the delegation of the French Embassy in Vietnam visited and worked at Vietjet. Talking with Commercial Director Nguyen Bac Toan, Mr. Pierre Martin congratulated Vietjet's impressive business results, especially with the international flight network being continuously expanded to Australia, India, etc. and effectively operate the A330 wide-body aircraft. The French Embassy hopes that Vietjet will continue to expand cooperation with Airbus Group as well as French businesses in developing its aircraft fleet as well as enhancing operational efficiency, pledging to continue accompanying Vietjet's development in the coming time.

#### Vietjet awarded Asia's Leading Airline for Customer Experience 2023 by World Travel Awards



Vietjet has been named "Asia's Leading Airline for Customer Experience 2023" at the 30th Annual World Travel Awards, which takes place in Ho Chi Minh City with the presence of international leaders and experts in the aviation, travel, and tourism sectors. Chief Operating Officer Michael Hickey represented Vietjet to attend and receive the award. Mr. Graham Cooke, Founder of World Travel Awards, said: "As a rapidly growing airline, Vietjet has carved out a distinct position for itself in a competitive aviation market."

#### Vietjet stands out at the 2023 CAPA Australia Pacific Aviation Summit



On September 14-15, the 2023 CAPA Australia Pacific Aviation Summit was held in Brisbane, Australia, attracting more than 300 delegates from more than 30 countries and 38 airlines. Attending the main discussion session at the Conference, Commercial Director Jay L. Lingeswara discussed about Vietjet's development, new international routes, especially the flight network to Australia's largest cities with Vietnam, contributing to promoting the development of trade, tourism, culture in the region and the world

#### Vietjet received the Discovery of The Year 2023 award



In recognition of Vietjet's efforts with flights connecting Vietnam -Kazakhstan, recently, Vice President Do Xuan Quang represented Vietjet to receive the Discovery of The Year 2023 award from Nursultan Nazarbayev International Airport, Kazakhstan. On this occasion, the delegation had a meeting with leaders of Kazakhstan Post Corporation and KTZ Express to expand cooperation in the coming time.

### **INVESTOR RELATION**

During the visit of U.S. President Joe Biden to Vietnam, Vietjet and Boeing have reached high-level agreements between the two parties. Vietjet Chairwoman Nguyen Thi Phuong Thao and Boeing Global President Dr. Brendan Nelson have satisfied with the commercial agreements.



Vietjet and Boeing have included additional terms in the contract of 200 Boeing 737 Max aircraft, with a total value of US\$25 billion and their delivery is scheduled during the next five years. These aircraft are considered to be safe, efficient, fuel-saving, and world's top environmentally friendly model. The first batch of 12 aircraft will be delivered to Vietjet in 2024.

Vietjet and the aviation division of global investment firm Carlyle signed a memorandum of understanding to finance US\$550 million of aircraft during the official visit of the U.S. President Joe Biden to Vietnam.Carlyle Aviation Partners, the firm's global aircraft finance and leasing business, have entered into negotiations under a nonbinding memorandum of understanding to finance 737 Max aircraft from the order of 200 aircraft between Vietjet and Boeing. This is a significant aircraft



Boeing and Vietjet will join hand to make Vietnam as a center for aviation services, including training, education, and maintenance, for both Vietnam and the international market. The two parties will also cooperate in the new technology adoption of artificial intelligence, aviation technology, green fuels, and reducing emissions according to sustainable aviation criteria. Additionally, there will be support for the development of aviation infrastructure, airport operational capability enhancement, and flight management. Boeing will also promote Vietnam's participation in its global supply chain for aircraft production and aviation equipment.

#### Vietjet and Carlyle signed a MoU for aircraft funding worth US\$550 million



order and considered one of the largest commercial contracts and contributes greatly to the trade balance between Vietnam and the United States to date.

"Carlyle Aviation Partners has been a long-term strategic partner of Vietjet," said Robert Korn -Co-Founder & President of Carlyle Aviation Partners. "We are pleased to see Vietjet's significant growth over the last decade. The airline is known for offering passengers reasonable fares and convenient travel options; thus contributing positively to aviation and tourism development in the country."

## **OPERATION & TRAINING**

### Vietjet attended the IATA World Safety and Operations Conference 2023



From September 19- 21, Vice President To Viet Thang and Vietjet delegation attended the World Safety and Operations Conference 2023 organized by the International Air Transport Association. This year's conference, themed Leadership in Action: Driving Safer and More Efficient Operations focused on discussing indepth topics about aviation safety, raising awareness of the special importance of ensuring safety as well as providing solutions to promote the development of world aviation.

# Vietjet Aviation Academy has become part of the IATA international training network



On September 21, The International Air Transport Association (IATA) and Vietjet Air signed a training agreement appointing Vietjet Aviation Academy (VJAA) as IATA's latest Regional Vietnam. Training Partner in Accordingly, provide VJAA will internationally recognized training courses, regularly updated knowledge, in line with the latest regulations

and changing needs of the aviation industry. With a vision to become a pioneering and reputable training institution in the region and the world, the quality and prestigious training programs between VJAA and IATA will offer trainees with numerous opportunities for learning, skill development, and soon conquer the sky.

## **Competency Based Training Workshop for pilots**



From September 25 - 26, Vietjet representatives attended the Competency Based Training Workshop for pilots organized by the Civil Aviation Authority of Vietnam in coordination with the Directorate General of Civil Aviation of France and Airbus Group.

At the conference, the world's leading experts introduced and shared experiences in building and implementing training programs based on processes being implemented around the world, thererby improving aviation safety assurance in Vietnam.

# **COMMERCIAL ACTIVITIES**

Introducing new routes partners at Tiruchirappalli

and meeting

THE NEW DIRECT CONNECTION: TIRUCHIRAPPALLI TO HO CHI MINH CITY **\*\* YOUR REAL DEAL TO VIETNAM - LET'S VIETJET!** Tiruchirappalli, September 27\* 2023 Khanh Hoa proposed Vietjet to continue expanding international flight network to Cam Ranh



On September 29, Mr. Le Huu Hoang -Vice Chairman of Khanh Hoa province had a meeting to welcome and work with the Vietjet delegation led by Commercial Director Nguyen Bac Toan. Leaders of Khanh Hoa province highly appreciated Vietjet's role in promoting the province's economy and tourism in recent times, expressing their hope that Vietjet continue to open new international routes to Cam Ranh and Khanh Hoa. Provincial leaders also pledged to continue to support Vietjet with plans to develop its flight network and operations in the coming time.

VJAA signed a cooperation agreement with the Vietnam – Japan Institute for Human Resource Development



On September 27, Vietjet Aviation (VJAA) signed Academy Memorandum of Understanding to cooperate with the Vietnam - Japan Institute for Human Resource Development (VJCC). Two sides will exchange information and resource development programs, organize joint training programs, conferences. seminars, and support communication and promotional activities to meet the demand of trainees, development of Vietnamese - Japanese businesses and the labor market in general.

### Jubilant Vietjet Career Day in Nha Trang

To meet the operations expansion at Canh Ranh International Airport, on September 14-15, the Vietjet Career Day in Nha Trang was attracted more than 200 candidates to apply for many positions. The event is part of the airline's plan to develop its flight network, especially new routes to Cam Ranh, providing attractive job opportunities and a professional, dynamic environment for young people passionate about aviation industry.

VietjetThailandcelebratedits7thanniversarywithaseries of special events



On September 27, at Tiruchirappalli, Vietjet held a meeting with partners to introduce direct flights between Ho Chi Minh City and Tiruchirappalli, Tamil Nadu (India). The direct flight connecting Ho Chi Minh City - Tiruchirappalli will be operated by Vietjet from November 2, 2023 with a frequency of 3 flights/week. This new route continues to demonstrate Vietjet's ability to connect Vietnam and the southern region of India, thereby creating more travel and trade opportunities for people of Vietnam and India. From November 2, 2023, Vietjet will operate 35 weekly round-trip flights connecting Vietnam with Indian destinations including New Delhi, Mumbai, Ahmedabad, Kochi and Tiruchirappali using a modern aircraft fleet.

# Flying to Adelaide, Perth now with Vietjet with tickets from only VND0



Continuously expanding its flight network to Australia, Vietjet opens new routes connecting Ho Chi Minh City to Perth and Adelaide, becomes the airline to have flights connecting Vietnam to the 5 largest cities in Australia. The flights connecting Ho Chi Minh City to Perth and Adelaide will officially serving passengers from November 21, 2023 with 5 return flights per week. In particular, Vietjet offers the opportunity to discover the beautiful "Country of Kangaroos" with ticket prices from only VND0 from October 2 to October 10, 2023 for all routes connecting Ho Chi Minh City with Perth, Adelaide, Brisbane, Melbourne, Sydney and Vietjet's other international routes with the flight times from now until October 31, 2024.



On September 15, celebrating its 7th birthday, Vietjet Thailand surprised passengers on flight VZ304 from Bangkok to Phuket by inviting all customers to enjoy free Sky Cafe drinks and participate in a lucky draw to receive interesting gifts from Vietjet. On this occasion, Vietjet Thailand also launches а promotion program with special ticket prices from only 7 THB for the entire Thai domestic and international flight network, applicable for booking period from September 13 - 19, 2023 , with flight time from October 16, 2023 - August 31, 2024.



## SOCIAL ACTIVITIES

# Madame Nguyen Thi Phuong Thao visited SOS village during National Day



During the holiday of September 2, President and Chairwoman Nguyen Thi Phuong Thao and a delegation visited, presented gifts and celebrated National Day with disadvantaged children at Nha Trang SOS Village. Celebrating National Day and the upcoming Mid-Autumn Festival at SOS Village, Madame Thao sang for children and caretakers the song

"Singing in the Pac Bo forest" with her sweet, warm, emotional voice. Madame hopes that the children will be well behaved, and strive to become useful people for society. Spreading compassion to the children of SOS village, the visit is one of the charity activities of Madame and her staff for the community.

#### Join Vietjet to "celebrate Mid-Autumn Festival - give love"



Celebrating the Mid-Autumn Festival, Vietjet offers children and passengers unique and cute Amy lanterns with a warm, loving atmosphere. President and Chairwoman Nguyen Thi Phuong Thao, amidst her busy schedule, made time to join a Vietjet delegation to visit children at the Tam Binh Children's Protection Center (HCMC) to offer special Mid-Autumn Festival gifts.

The passengers on Vietjet flights had the opportunity to immerse themselves in the atmosphere of Mid-Autumn Festival at an altitude of 10,000 meters. Joining the atmosphere of the full moon festival, children of Vietjet employees participated in a party with many activities and attractive gifts, bringing a happy and joyful Mid-Autumn Festival for the Vietjet family.

www.vietjetair.com

Bustling images of red flags with yellow stars on Vietjet flights on September 2



Passengers on Vietjet flights were moved by the surprised welcome by cabin crews dressed in red flag and yellow star costumes and enjoyed the performance of an ao dai collection inspired by many famous scenic spots and historical places in Vietnam. Activities to celebrate National Day September 2 are brought to passengers by Vietjet on all flights to inspire national pride and introduce the beautiful and hospitable image of Vietnam to international friends.

#### Vietjet accompanied Sydney Marathon



Engaging in meaningful community activities and promoting the spirit of sports without boundaries, Vietjet proudly serves as the Official Airline Partner of the 2023 Sydney Marathon. Known as the world's most scenic marathon, the largest marathon held in Australia and it is also a major charity event to raise funds for supporting children and people with disabilities.